



THE RISE OF SECURE SD-WAN

WHAT'S DRIVING CHANGES IN WAN ADOPTION?

TOP 2 REASONS for switching WAN services:



Improve network performance and reliability



Improve connectivity to cloud-based applications

TOP 2 PRIORITIES for network/IT decision makers:



Network and IT Investments are more aligned with business goals



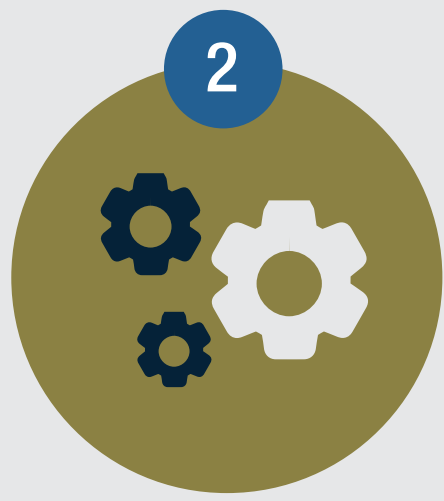
Network security is of utmost importance as the network is an enabler of all other enterprise solutions

CHOOSING THE RIGHT WAN SOLUTION

Top 4 criteria for selecting a WAN service:



Network security



Improve operational efficiency



Adequate guaranteed bandwidth



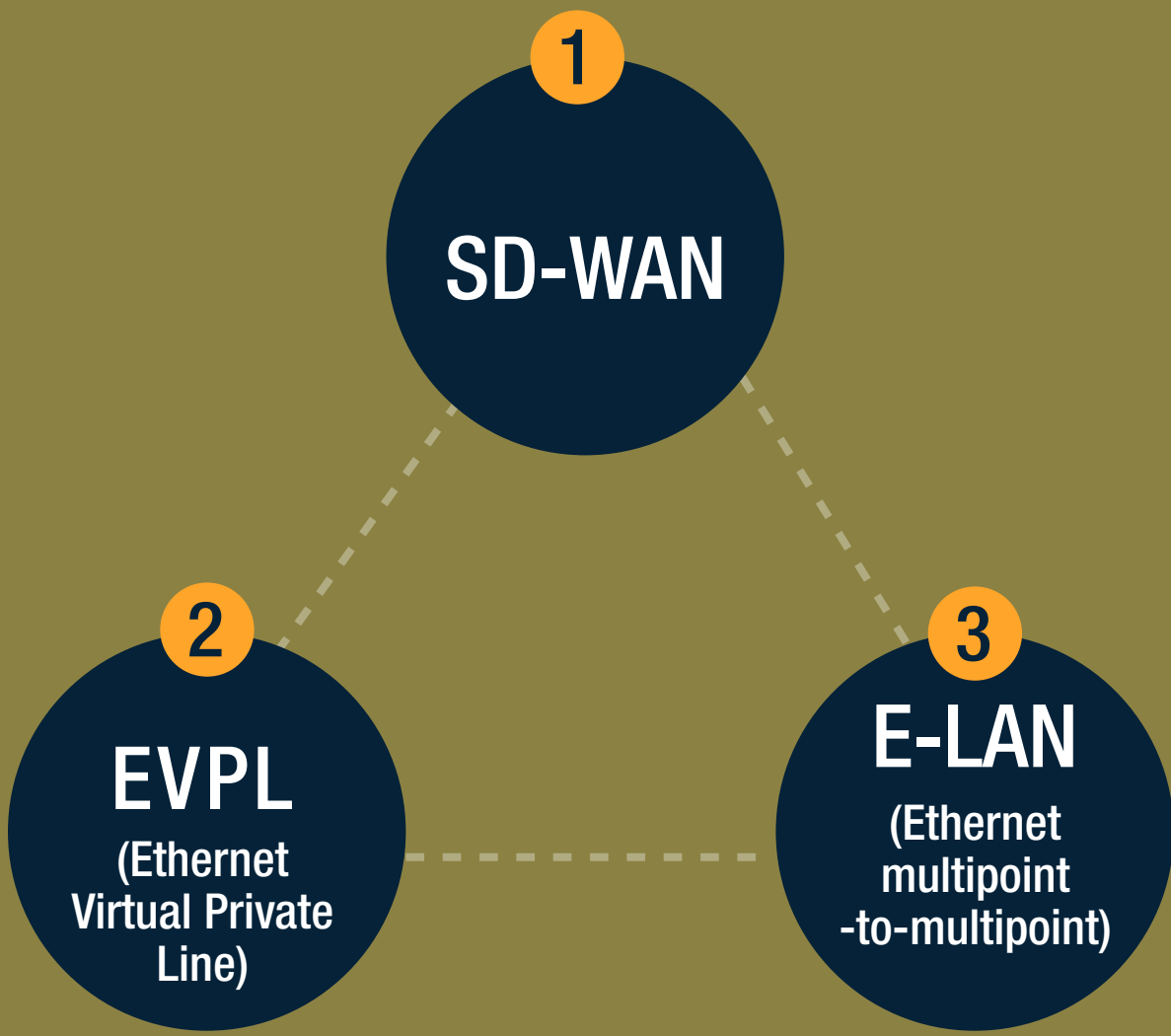
Reliability/Quality of service



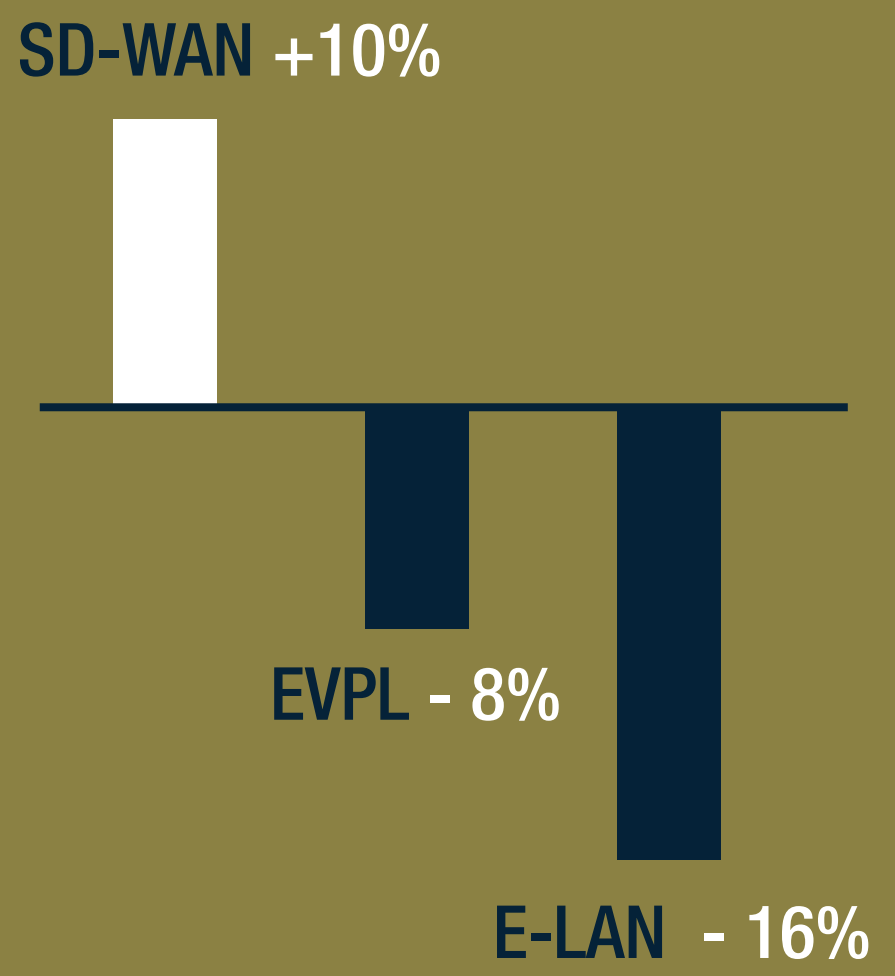
70% of respondents rated NETWORK SECURITY as THE MOST IMPORTANT criteria.

MARKETS ARE MOVING TO SD-WAN

TOP 3 WAN services adoptions in NEXT 12 TO 24 MONTHS:



CHANGES in adoption rate over the NEXT 12 TO 24 MONTHS:



All data from original Frost & Sullivan research: "2016 Enterprise WAN Adoption Trends," August, 2017.

To view the complete survey report, [click here](#).